

## Sales Agent with English

We are seeking for people who are ambitious and determined to develop a successful career in the sales industry. The ideal candidate is results-oriented, a strategic thinker, has a passion for sales and possesses a high level of integrity.

### **YOUR ROLE:**

- Completing outbound calls in order to develop relationships with prospective clients.
- Negotiate high value deals with customers.
- Execute an organized, efficient and structured sales process: Full training will be provided and costs covered by company.
- Keep up-to-date with the sales industry.

### **REQUIRED SKILLS:**

#### A must:

- Fluent in English.
- Dynamic, innovative and target driven.
- Strong networking capability.
- Ability to work on own initiative, expand and generate business.
- Ambitious, goal minded, confident, organized.

#### Will be considered an advantage:

- Previous sales experience.
- Second foreign language

### **WHAT WE OFFER:**

- Base salary: 2,200 BGN
- Commissions: up to 10%
- Initial and ongoing trainings.
- Excellent multinational business environment and a friendly atmosphere.
- Open-minded management team promoting innovation, personal development, and professional growth.
- Employment Conditions: permanent contract / full time.
- Employer: Pontica Solutions Ltd.

