

Dortome BG Ltd is an international company that is dealing mostly with sales services. As a part of the expansion of our Bulgarian team in Sofia, we are looking for the competitive sales agents who are willing to work hard to achieve very high income. The successful salesperson should be positive, highly motivated and energetic.

Previous experience is not required. Fully paid professional training course is provided by the company.

So, what are we looking for?

- High conversation level of English (B2 and higher),
- Good communication and negotiation skills,
- Sales-driven and highly motivated personality,
- Ability to work in team.

What will be your main responsibilities?

- Contacting new potential clients (only hot leads) and closing the deals,
- Phone presentation of company's services to the customers,
- Handling the calls in a professional way, establishing good relationships with the clients,
- Working under pressure of reaching the sales targets for high commissions,
- Working full-time Monday-Friday.

What do we offer?

- Attractive salary and unlimited bonus program,
- Development and promotion opportunities,
- Paid training course,
- Great work environment in international atmosphere,
- Company-sponsored lunch,
- Shuttle bus from city center.

If you think that this position suits you, please submit here your CV in English to hr@dortome.bg.