

Our company is a global company, providing marketing services to top firms in various industries. Our outsourced solutions are rapidly expanding and since 2016 our outsourced sales force Sofia office uncovers unlimited opportunities for dedicated people prepared to share their potential in our competitive climate. We have been delivering excellent development solutions to clients worldwide and giving bright individuals an ideal chance to build valuable knowledge and skills in the customer service field.

We work hard and have our eyes on the prize, but what's more - we always remember to have fun while doing it!

Come and find out what LIMITLESS opportunity looks like!

On the role of **Sales Representative (EN)** you would:

- Conduct B2C communication over the phone with interested people
- Turn prospects into clients by challenging any objections they may have towards the product offering
- Speak with people from many different nationalities and cultures, adapting to their mentality and even accent
- Collaborate with other team members in order to share experience and knowledge of best practices
- Contribute not only to the team targets, but also to the team spirit!
- Work in shifts

This is the right job for YOU, if you are:

- Charismatic and sweet talker
- Fighter by heart
- Self-confident - are you the best? Because we hire the best !
- Ready to learn and apply new sales techniques
- Self-motivated - we neither want nor will push you, you have to push yourself !
- Ambitious - we want more, do you?
- Fluent in English

Our offer to you is:

- Highly competitive remuneration package – base salary + bonuses
- Initial and ongoing trainings
- To be part of something great
- Learning a career, not just a job
- Communicative location (just a 5-minute walk from a Metro station)
- The best colleagues you could wish for!
- Additional health insurance

Do you think you have what we are looking for? Do you like our offer?

Do you want to touch the vibrations of our environment?