

# Sales Agent with English

## THIS AD APPLIES TO BOTH MEN AND WOMEN

B.M. Investments Ltd. is an international company, with offices around the world. We specialize in sales and having a great work ethic. We pride ourselves in having an office filled with happy and motivated individuals, who have great goals in life and no excuses for achieving them.

Currently we are looking to expand our team in Bulgaria with target driven, dynamic and energetic individuals who have good communication skills and who are able to think analytically.

The ideal candidates are goal oriented, highly competitive individuals with a healthy level of self-confidence, highly motivated to make a lot of money, they strive for success and are willing to work hard full-time for the purpose of earning very high salaries.

### **Your main responsibilities will include:**

- Calling ONLY HOT LEADS and closing deals without delays.
- Ability to be organised and efficient with time in a computerized environment.
- Working under the pressure of hitting weekly and monthly sales targets for high commissions.
- Active and constant learning from managers and sales trainers for the purpose of steady improvement.
- Closely following specific guidelines and scripts for how to handle potential clients.

### **Requirements:**

- Ability to work in a full-time position.
- Fluency in English, both spoken and written is a MUST.
- Confidence to lead a conversation and push towards a decision.
- Sales driven and target oriented personality.
- Excellent communication skills.
- Ability to work independently and be self-motivated.
- Competence in computer skills.
- Attention to details.
- Desire to advance, grow and develop.
- Excellent team player.
- Professional Attitude.

### **What we offer:**

- Excellent base salary.
- High commissions with an unlimited bonus structure (the more you sell, the more you get).
- A free of charge professional training course.
- Fast promotion opportunity and development within the company.
- Opportunity to work with a young international team.
- A friendly working environment in a lively office building in the center of Sofia.
- Extra social benefits, 20 days payed annual vacation.
- Full-time position: Monday to Friday.
- Company sponsored activities.

If you think that this position describes you, then send us your **FULL CV in ENGLISH to:**

[anna.s@bminvestments.bg](mailto:anna.s@bminvestments.bg)

**Personal data is protected by the Bulgarian law and in accordance will be treated as strictly confidential. The labor contract will be signed with B.M. Investments Ltd.**