

Is sales your forte? "Calista Services" is looking for excellent negotiators with "always be closing" mentality. Confident team-players, excited to thrive under dynamic conditions. Read more below if this already catches you.

Your contribution:

- Communication with existing and potential clients over the phone;
- Identifying client's needs and using an individual and relevant approach;
- Negotiating and closing high valued deals;
- Ability to react to client's requests promptly and in a professional manner;
- Ambition to meet the company's and personal targets;
- Staying up to date with the world's economic situation and financial markets.

Our perfect match would:

- Have fluent or native level English (is a MUST);
- Be goal oriented person, ambitious and very confident;
- Be able to work under pressure in a fast-moving and volatile market;
- Be a team player;
- *Experience in the field and other languages are a plus.

We offer you:

- Be a part of one of the leading fintech startups in Europe;
- Accelerated growth in the investments industry;
- Highly competitive salary and bonuses;
- Work in an international team environment;
- Multisport card;
- Theoretical and practical training;
- Additional Healthcare;
- State-of-the-art company building;
- Gaming room, snacks, beverages and company events

Please send your CV in English at recruitment.hr@calista.ltd