



**WÜRTH
ELEKTRONIK**
MORE THAN
YOU EXPECT

Inside Sales Specialist

- Sofia
- Junior, Career start
- Fulltime
- Partial time possible for a student last year



GOT THE RIGHT STUFF? WE DIRECT YOU.

The Würth Elektronik Group with more than 8000 employees in 50 countries manufactures and sells electronic and electromechanical components, circuit boards and intelligent power and control systems. The business unit Würth Elektronik eiSos with Headquarters in Waldenburg, Germany, is specialized on electronic and electromechanical components and one of the most successful in the Würth Group.

What to expect

- Increase sales by responding to customer inquiries and recommending alternate products based on availability and specifications
- Generate quotations and manage customer orders, forecast, contracts and expedites
- Contact customers following sales to ensure ongoing customer satisfaction
- Increase market share through cross-selling, up-selling and add-on sales
- Use company software to record all customer management activities and plan follow up actions for the territory

What you bring

- Good verbal communication skills in English and business level in Bulgarian
- Understanding of complex contexts and prioritization of various tasks
- Enthusiasm for sales and to be eager in working with customers
- Ability to work in a small team and an international environment
- Your strengths: Open-minded, excellent communication skills and flexibility

Your application

Our HR team looks forward to reviewing your resume and application highlighting your qualifications and wage expectations.

Würth Elektronik Bulgaria
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Validity of the job posting: 31.03.2023



Scan the QR code to e-mail us your resume and application