



LUKOIL

WE EXPECT YOU!



LUKOIL Bulgaria is a dynamically developing company, a leader in Bulgarian oil industry market with more than 220 fuel stations, 8 petrol bases as a wholesales points in the country and more than 2 300 team members. We are part of a big family of petrol company LUKOIL counting more than 100 000 employees worldwide in more than 30 countries and 4 continents.

Now we have a great opportunity for you to become part of our big and united family as a

WHOLESALE TRAINEE

OUR BENEFITS:

- ✓ Key role opportunity at the leader of the market
Become part of a big international company
- ✓ Dynamic and challenging work
Real perspective for professional development
- ✓ Onboarding process and mentoring in the first steps
- ✓ Business travels as part of the training process
Labor contract for the internship period
- ✓ Additional benefits
Excellent remuneration package
- ✓ An opportunity to become part of the team for permanent

YOUR PROFILE:

- ✓ Real interest and passion for professional sales development
- ✓ Very good communication competencies in clients' relations
- ✓ Proactivity and analytical way of thinking
- ✓ Team player with a sense of diligence and confidentiality
- ✓ Devotion and responsibility
- ✓ Very good English level – verbal and written; Russian is an advantage
- ✓ Good level of Excel
- ✓ Bachelor's Degree in Economics or similar

THE ROLE:

- ✓ A short traineeship on a station or a base in terms of knowing process of fuels logistics, storage and sales
- ✓ Working with company agreement information systems (processing of customer requests, get knowing different products specifics - liquid fuels, propane-butane gas, road bitumen, other petroleum products)
- ✓ Assisting sales process to current clients' base
- ✓ Business development negotiating and participating in new clients' sales as of agricultural organizations, construction companies, etc.
- ✓ Assisting in reporting and analysis processes
Keeping updated the system data base

The recruitment process includes: candidates' selection -> personal/online interview with the selected candidates only -> written task/case -> final feedback.

We will be happy to receive your application if you recognize your next professional challenge!