

Sales Representative

Calista Services is a leading financial broker offering Forex and CFD trading with offices all over the globe.

The company's goal is to provide revolutionary trading solutions, as well as complete educational programs for both retail and professional investors.

Our Sofia office is already a “second home” for hundreds of motivated and talented people, however our desire to thrive in an ever-changing environment is as strong as ever.

Thank you for your time. You are just one click away from joining our family!

Your contribution:

- Communication with existing and potential clients over the phone;
- Identifying client's needs and using an individual and relevant approach;
- Negotiating and closing high valued deals;
- Ability to react to client's requests promptly and in a professional manner;
- Ambition to meet the company's and personal targets;
- Staying up to date with the world's economic situation and financial markets.

Our perfect match would:

- Have fluent or native level English (is a MUST);
- Be goal oriented person, ambitious and very confident;
- Be able to work under pressure in a fast-moving and volatile market;
- Be a team player;

*Experience in the field and other languages are a plus.

We offer you:

- Be part of one of the leading fintech startups in Europe;
- Accelerated growth in the investments industry;
- Highly competitive salary and bonuses;
- Work in an international team environment;
- MultiSport card;
- Theoretical and practical training;
- Additional Healthcare;
- State-of-the-art company building;
- Gaming room, snacks, beverages and company events.

Please send your CV in English to email: [**hr@calista.ltd**](mailto:hr@calista.ltd)

Only short-listed candidates will be contacted. All applications will be treated in strict confidentiality.