

Sales Representative

We are Red Tape Services, a fast-growing company based in Sofia which offers high quality services for a wide range of individual and corporate clients. Our mission to provide a leading and professional support service to all of our clients.

We take pride in our professional, talented and diverse team who are able to bring their skills and experience to provide the best service possible. We offer a great environment for people to develop and grow in the fields of finance, marketing and contact center.

Despite the Covid-19 pandemic, our team is expanding constantly and currently we are looking for a Sales Representative with English. Do you have the guts to join the ride?

Your contribution:

- Communication with existing and potential clients over the phone;
- Identifying client's needs and using an individual and relevant approach;
- Negotiating and closing high valued deals;
- Ability to react to client's requests promptly and in a professional manner;
- Ambition to meet the company's and personal targets;
- Staying up to date with the world's economic situation and financial markets.

What we offer:

- Attractive remuneration and social package;
- Stable fixed salary + competitive commission;
- Theoretical and practical training;
- Free snacks and beverages;
- Free lunch every Friday;
- Team buildings;
- Multisport card;
- Additional Healthcare;
- Various daily and weekly bonuses;
- Career development within the company.

Our perfect match would:

- Have fluent or native level English (is a MUST);
 - Be goal-oriented person, ambitious and very confident;
 - Be able to work under pressure in a fast-moving and volatile market;
 - Be a team player;
- *Experience in the field and other languages are a plus.

Please send your CV in English.