



CMSG Ltd. is a leader in the outsourcing industry in Eastern Europe, headquartered in Sofia, Bulgaria. We design customized sales lead generation programs, sales, customer retention, customer service and help desk solutions. Founded in 2003, the company now employs over 200 young highly educated professionals who train and work in dedicated business development teams. Due to the natural growth and success of the company, we are looking to recruit new **SALES REPRESENTATIVES** in our already existing sales team.

We are looking for candidates who are passionate about sales, money driven, motivated and competitive.

This is a great opportunity for individuals that are sales focused with a positive attitude and a desire to succeed.

Required skills.

- Very good level of **ENGLISH or SPANISH**;
- Strong communication and influencing skills;
- Time-management skills;
- Self-motivated and results-driven personality;
- Ability to relate well to all kinds of people;
- Good PC skills;
- No experience on a similar position necessary.

Main responsibilities.

- Contact new prospects to present and promote the company's services and benefits;
- Build relationships with new customers;
- Provide information and respond to customer enquiries;
- Follow up the specific sales process.

Our offer.

- Extensive training provided;
- Work in a dynamic multilingual environment;
- Base salary + Commissions + Result-based incentive programs;
- Professional development and promotion opportunities;
- Great working atmosphere and conditions;
- Full time day shifts available only;
- Work within a young team of qualified professionals with international experience.



Are you searching for the right opportunity to come along?

If so, apply for the position offered by sending us your latest CV at career@cmsgnet.com.

One of our top managers will contact you for an interview.